



EXEMPT POSITION DESCRIPTION

Position Title: Associate/Manager, Origination

Date: January 2023

Report to: SVP, Energy Marketing & Trading

Location: NYC Office, Remote (East coast)

About the team:

The Energy Trading and Marketing team oversees commercial decision making for LS Power Generation's power generation fleet, supports acquisition due diligence, and creates and maintains energy market fundamental analysis.

About the company:

LS Power is the leading asset operator, investor, and developer of power generation assets in United States. We are currently looking for an Associate/Manager of Origination (Title commensurate based on experience) to join our team. This role will have a primary focus on the East/Northeast region of the country

What you will do:

- Responsible for originating PPAs and transactions in the wholesale market (Capacity, Energy, REC) with a particular focus on utilities (IOUs), municipals and cooperatives in the Eastern Interconnect. Able to collaborate with stakeholders from functions across the organization (Regulatory, Asset Management and the Investment Team).
- Maintain presence for key customers in regions where the company has significant generation; network with wholesale buyers, municipalities, power generators to originate high value and innovative transactions.
- Responsible for tracking and responding to request for proposals (RFPs); develop new and maintain existing relationships with procurement, trading and origination desks for the mid and long-term energy, capacity and environmental markets.
- Assess needs of energy purchasers and suppliers to provide perspective of ideal regions and /or counterparties to target for future development of projects or investments.
- Capable of understanding and maintaining existing offtake contracts; Able to identify and formulate risks management strategies for various offtake structures.
- Have a fundamental understanding of the power market and insight into short/long term S&D dynamics; able to perform statistical and econometric analysis to help make informed business decisions.
- Assist acquisition efforts in assessing and underwriting revenue streams for target power generation facilities; Provide asset valuation support for company's acquisition and development activity



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We want you on our team because you...

- Have a Bachelor's Degree, preferably in a Business or Engineering discipline
- Have two years and current experience in target markets
- Are able to demonstrate existing relationships with target customers
- Have a solid understanding of relevant regulations, transmission, congestion, renewable portfolio standards and forward energy curves and how they affects both mid and long-term energy products.
- Have a willingness and ability to travel as needed.

About us

LS Power, founded in 1990, is a leading development, investment and operating company focused on the North American power and energy infrastructure sector. We have developed, constructed, managed and acquired more than 45,000 MW of competitive power generation, over 660 miles of transmission infrastructure, and raised over \$47 billion in debt and equity investments. Our energy transition platforms include CPower Energy Management, Endurant Energy, EVgo, REV Renewables, Rise Light & Power, and Primary Renewables Fuels, our waste-to-energy program. The Firm is headquartered in New York with offices in New Jersey, Missouri, California and Texas.

DEI Statement

At LS Power, we seek to position our employees for success. We provide a stable and fulfilling career with an enhanced focus on diversity, equity and inclusion (DE&I). More than being an equal opportunity employer, we are committed to hiring and developing diverse talent as part of our pledge to "Powering Change." Through Powering Change, we embody the belief that diverse perspectives foster innovation, and in turn, the continued growth of LS Power.

Benefits

We provide our team the opportunity to share their unique perspectives, solve new challenges, and continue in their career growth. We are committed to supporting employees' happiness, healthiness, and overall well-being by providing comprehensive benefits that include 100% employer paid premium healthcare, paid parental leave and more.

Compensation

The salary for this role is \$128,000 - \$160,000. This is the range that we in good faith anticipate relying on when setting wages for this position. We may ultimately pay more or less than the posted range and this range is only applicable for jobs to be performed in New York. This salary range may also be modified in the future.