



## **Request for Proposals (RFP) Purchase of Capacity by Heartland Energy**

**January 26, 2023**

Heartland Energy (Heartland), Madison, South Dakota, is the supplemental wholesale power supplier to its twenty-nine (29) customer distribution systems and to six (6) institutions of the State of South Dakota. Heartland provides electric power and energy to its customers from generation it owns or has contracted from others. Heartland is a load serving entity in the Southwest Power Pool (SPP) and the Midcontinent Independent System Operator (MISO).

Heartland is accepting proposals from selling parties to purchase MISO Zone 1 delivered Capacity (ZRCs).

- Quantity: 30 ZRCs with option for 50 ZRCs; Please offer quantities in 10 MW increments
- Price: \$/kW-mo or \$/MW-day
- Type: MISO Zone 1 Deliverable....All Seasons, but pricing can be Annual or Seasonal
  - Heartland will accept responses from other MISO Zones located in MISO North
- Term: 1 year, 3 year and 5 year options beginning with the 2023/24 Planning Year.
- Energy: Heartland is not interested in an energy purchase option at this time.

Non-binding bids are due by 5:00 pm Central Prevailing Time on February 10, 2023. All parties that are determined eligible and selected for further negotiations for purchase agreements will be contacted to discuss contract specifics within one week of bid receipt.

Contract details, proposal timetables and other applicable information are provided in the attached information sheet.



## RFP Proposal and Evaluation Schedule

The following schedule and deadlines apply to this RFP:

ACTIVITY	DATE
Release of RFP	January 23, 2023
Bid Submittal Deadline	February 10, 2023
Notification of Shortlist of Bidders	February 17, 2023

Heartland reserves the right to extend or otherwise modify any portion of the schedule at its sole discretion. All parties that have submitted a Notification of Interest will be notified via email of any changes to the schedule that occur prior to completion of the evaluation process.

## Bidder Forms

Completed copies of all applicable bidder forms must be included as part of each submittal. If more than one submittal is made, separate bidder forms, clearly marked must accompany each submittal.

## Provisions

The following provisions are provided for guidance to interested bidders:

1. This RFP is open to all parties, including but not limited to: municipal utilities, public power agencies, investor owned utilities, electric cooperatives, and power marketers.
2. Heartland prefers the terms of the proposals be for a term of 1, 3 or 5 planning years beginning with MISO 2023/24 PY.

## Delivery Point

Capacity: MISO Zone 1, but will accept other Zones in MISO North

## Other Terms and Conditions

Each proposal must comply with all applicable federal and state laws.



## Reservation

1. Heartland reserves the right, without qualification and in its sole discretion, to reject any and/or all proposals and to consider alternatives outside of this solicitation.
2. Heartland reserves the right to request further information, as necessary, to complete its evaluation of the proposals received.
3. Bidders agree that they are submitting their proposals without recourse against Heartland for any reason, including rejection or failure to execute a PPA for any reason. Heartland will not reimburse bidders for costs incurred in responding to this RFP or for any follow-up negotiations, whether or not such negotiations result in a PPA.

## Procedures for Application

Bidders must submit their bid proposals via email to the email address below. Heartland will not be assessing bidders with a fee for any submitted proposals.

By E-Mail:

Nate Jones – [nate@heartlandenergy.com](mailto:nate@heartlandenergy.com)

All proposals must arrive by 5:00 pm Central Prevailing Time, February 10, 2023. Heartland is not obligated to contact bidders concerning missing or incomplete forms. All bid packages should include any additional information required to support evaluation of the proposal.

## Confidentiality

Heartland recognizes that certain information contained in proposals submitted may be confidential and may represent a competitive business strategy. Heartland will hold confidential the identity of participating counterparties and the contents of each proposal received, unless disclosure is authorized by the bidder or required by law.



## **Bid Evaluation**

The criteria used to evaluate proposals will first determine if the proposal is responsive to the RFP; second, to evaluate the proposal from a technical and commercial point of view; and third, to evaluate proposals from an economic standpoint.

## **Communication**

Please direct questions or requests for additional information related to this request to:

Nate Jones  
Chief Operations Officer  
Heartland Energy  
605-256-6536  
[nate@heartlandenergy.com](mailto:nate@heartlandenergy.com)

Thank you for your interest in this RFP.



### Form 1 - Bidder Contact Information

Bidding company name and address: \_\_\_\_\_  
 \_\_\_\_\_

Primary contact: \_\_\_\_\_

Title: \_\_\_\_\_

Phone: \_\_\_\_\_

E-mail address: \_\_\_\_\_

Alternate Contact: \_\_\_\_\_

Title: \_\_\_\_\_

Phone: \_\_\_\_\_

E-mail address: \_\_\_\_\_

### Quantity and Pricing Information

Planning Year	ZRC Quantity	Capacity Price (\$/kw-mo or \$/MW-day)	Capacity Delivery Zone	Planning Year	ZRC Quantity	Capacity Price (\$/kw-mo or \$/MW-day)	Capacity Delivery Zone
23/24 Annual or				26/27 Annual or			
23/24 Summer				26/27 Summer			
23/24 Fall				26/27 Fall			
23/24 Winter				26/27 Winter			
23/24 Spring				26/27 Spring			
24/25 Annual or				27/28 Annual or			
24/25 Summer				27/28 Summer			
24/25 Fall				27/28 Fall			
24/25 Winter				27/28 Winter			
24/25 Spring				27/28 Spring			
25/26 Annual or							
25/26 Summer							
25/26 Fall							
25/26 Winter							
25/26 Spring							