



MANAGER, WHOLESALE MARKET SERVICES – NYISO

Company Description

Established in 1998, Customized Energy Solutions is an energy advisory, software and services company that works closely with clients to navigate the wholesale and retail electricity markets across the United States and globally. CES offers software solutions, back office operational support, and advisory and consulting services focused on asset optimization and energy market participation efficiency. CES is also a third-party asset manager of more than 17,000 MWs of renewable and conventional generation resources across all ISOs in the United States, Ontario, Canada and Guam. CES empowers clients to achieve their goals by helping them navigate the evolving energy markets, complex market rules, and new energy technologies.

Customized Energy Solutions Ltd. has been recognized regionally and nationally for its impressive and sustained growth, including INC. 500 | 5000 and The Philadelphia Business Journal as a Top 100 Companies in Philadelphia, Hall of Fame for five or more consecutive years. It was ranked as one of the “Best Places to Work” by the Philadelphia Business Journal. Our team of associates at CES is highly motivated, innovative, and passionate about providing excellent Services to our clients. We look for individuals interested in growing with our company, and working in an exciting, open and collegial work environment. Our main office is in Philadelphia, with satellite offices in various U.S. states, Canada, Japan, India and Vietnam. [Find the job post here.](#)

Job Description

The Manager, Wholesale Market Services for the New York Region will be responsible for Customized Energy Solutions’ (CES) wholesale services clients and business in the New York Independent System Operator (NYISO) region, which covers the state of New York and power transfers to neighboring regions. The role includes responsibilities for the revenues for the business line in the NYISO region, and management of all wholesale clients in the region. Revenues will be from a combination of scheduling, dispatching, and monitoring services for generation and storage facilities, and from various consulting projects to clients within the region. The position will also involve performing analytical consulting project work geared towards evaluations of the electricity markets.

This opportunity is a hybrid remote position based out of our center city, Philadelphia, Pennsylvania location with close proximity to public transportation and cultural attractions.

Responsibilities include:

- Coordination of scheduling activities & reporting for wholesale generation and energy storage clients
- Assisting clients with/and performing the registration and testing of resources and Market Participants into the NYISO market
- Participate in market analysis projects focused on the NYISO region, but possibly involving other areas of the deregulated energy markets.
- Develop proposals for projects and communicate with clients or potential clients to revise, refine, and / or adapt proposals to client needs.
- Development of settlement reports, monitoring tools, and other methods of assisting wholesale generation or load clients in maximizing efficiency in the electric markets.
- Perform business development activities to expand CES's client base and product offerings.

Qualifications

To effectively fulfill this role, you will need to possess the following:

- Working knowledge of the RTO/ISO wholesale markets, specifically focusing on the NYISO markets
- A bachelor's degree or equivalent
- Experience in performing project research and/or consulting services
- Experience with assets participating in the NYISO markets
- Experience with NYISO market settlements
- Strong analytical reasoning skills
- Understanding of generation project financial modeling
- Good written and oral communication skills
- Ability to be self-directed as well as work well with others

Preferred:

- Advanced knowledge of NYISO market rules and processes required to manage resources in the NYISO markets
- Database software skills, specifically Microsoft SQL experience
- Advanced education

Additional Information

Customized Energy Solutions offers a competitive salary commensurate with experience. Benefits include performance bonus and profit-sharing Medical Savings Account, comprehensive health Insurance, disability insurance, life insurance, and 401K matching and tuition reimbursement. Excellent opportunities for advancement.